



# **Crisis Negotiations: Managing Critical Incidents and Hostage Situations in Law Enforcement and Corrections**

*Michael J. McMains, Wayman C. Mullins*

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Leading authorities on negotiations present the result of years of research, application, testing and experimentation, and practical experience. Principles and applications from numerous disciplines are combined to create a conceptual framework for the hostage negotiator. Ideas and concepts are explained so that the practicing negotiator can apply the principles outlined.

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