



The Real Estate Story of Anthony M. Gucciardo & His \$500 Million Dollar Journey

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Anthony Gucciardo has earned an excellent reputation as a top-notch real estate agent and counts some of the Capital Region's most influential people as clients. Building that reputation through hard work, client advocacy, and innovative thinking, Anthony set his expectations high. His friendly demeanor and unwavering dedication to his clients are two of the many keys to his success.

In this book, Anthony describes his real estate career journey. He offers tips and strategies for buyers, sellers and those who are interested in a career in real estate.

Anthony's tireless work ethic has paid off and he was quickly catapulted to broker owner of Gucciardo Real Estate Group in less than eight years. The 32-year-old businessman has sold nearly \$500 million in real estate and was voted best realtor by the Times Union in 2012. Anthony and his team were responsible for \$66 Million in sales in 2014.

“Anthony Gucciardo is a great real estate agent. Before we found him, we worked with three other agents: one who was employed by a large national company, one who was with a local chain and one who is the owner of one of the most popular agencies in the Albany region. They all made big promises but none of them could sell the house, which was on the market for a year and a half. For competence, professionalism and honesty, Anthony has all of them beat; I only wish we had found him sooner. Of all of the agents that we employed, only Anthony made me feel that the sale was in capable hands. He earned every penny of his commission and I recommend him to anyone who is trying to sell a house in Albany!”

- O. Litvak

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