

The Secret of Mental Magic - A Course of Seven Lessons

William Walker Atkinson



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Suggestion Through Association.—This form of Mental Suggestion is very common. It is based upon the acquired impressions of the race, by which certain words, actions, manners, tones, appearances, etc., are associated with certain previously experienced Mental States. Mental States take form in physical action and expression, as we know. A man feeling in a certain way is apt to express himself by certain actions or in certain words. These actions and words thus become symbols of the Mental State producing them, and consequently they produce upon the mind of the person seeing or hearing them the mental image is calculated to induce a similar or corresponding state in the mind of the person seeing and hearing. So that these symbols are really Mental Suggestions, since they tend to induce mental states.

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